


## WHO WE ARE

Jebsen \& Co. has been established on 1st March, 1971 by Martín Jebsen.

Since 2002 the managing partners are: Martin Jebsen, A. Rafael Faillace and Luis Uncal.

Our activities are carried out on two different areas of practice:


We provide to all our clients, coming from Argentina as well as from the most diverse countries worldwide, with constant advice and assistance in the growth and development of their companies and projects, mainly in Spanish, German and English.

## OBJECTIVE

Integral business-focused professional services, at national as well as international levels.

## MISSION

Cooperating with our clients in achieving their goals, by exercising our knowledge in the different areas of our professional expertise and by rendering high quality services enabling us to find prompt and effective solutions for each particular situation in the most efficient way.

## VISION

Transforming our knowledge/know-how into added value for the benefit of our clients and members of Jebsen \& Co.


## OUR MAIN PRINCIPLES

## Counseling from one source

The strength of Jebsen \& Co. lies in the fact that the foreign investor / argentine/ foreign entrepreneur centralizes in only one contact the principal different practice areas he may require.
This technique known as "One-stop Company" is very important in the Start-up / Set-up / Clean-up / Grow-up / Take-over / Close-down processes, that is to say, in relation to the usual changing circumstances affecting a company / organization.

## Entire responsibility

In all cases, one particular partner, director, associate or manager of Jebsen \& Co. takes the entire responsibility for a client and the follow-up of his needs.

The partners lead Jebsen \& Co. based on their own expertise and the responsibility that each of them has over the different departments under their respective charge.

## Interdisciplinary group

One of our peculiarities is the teamwork and mutual interaction of different professions: CPA, Corporate Lawyers, MBA, Human Resources Management, Systems Engineers and Public Translators.
In this way, the different departments of Jebsen \& Co. have a wider view of the client's needs enabling them to provide a proper solution for each particular case.

## Worldwide contacts with colleagues

Jebsen \& Co. has always maintained contacts with colleagues of the most important economic regions of the world. In the course of the globalization, these relationships proved to be very useful, also in the benefit of our clients.




## MGI WORLDWIDE $/$

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mgi Jebsen \& Co. is a member of mgi worldwide, a Top 20 international accounting network of independent audit, tax and accounting firms in 408 offices, in 101 countries.

Our membership in mgi worldwide enables us to have access to information from different countries in the world, making sure that the information is adequate for the right decision taking of our clients.
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## SOME OF OUR CLIENTS



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## SERVICES

## Auditing

Considering the current intricacy of businesses and of the resources involved as well as of the events and circumstances affecting the economic activity, the need to review the accounting information is nowadays more relevant than ever. The auditing procedures have as a main object to increase the assurance and reliability of the information supplied by a company. Through a complete examination of the available information, the auditing procedures performed attempt to establish the fairness of the same by issuing the respective results for the purpose of making such information highly useful.

Our auditing tasks have a business approach.
This means that our services begin with a throughout analysis of the client's business and activities and of the context where the same is developed.
For that purpose we have the support of a team of professionals with proved experience locally and internationally, a worldwide network of professionals and a strict quality control and regulations that govern our actions.
Regarding more complex matters, we have a multidisciplinary team of professionals, which enable us to perform a comprehensive and throu hout analysis.

## Services

-Auditing on the fairness of the Financial Statements; -Limited Review Auditing;
-Due Diligence (auditing on the purchase and sale of companies).
-Evaluation of Internal Control Systems.
-Advice on controls' and processing systems' weaknesses.
-Information Systems' Review.
-Advice on Accounting Aspects.
-Support to the Chief Financial Officers regarding the scope of standards and their impact.
-Implementation of IFRS (International Financial Reporting Standards).
-Preparation of the Financial Statements pursuant to US-GAAP.
-Accounting Certifications.
-Prequalified Opinions.
-Agreed Procedures.
-Accounting Verifications and Assurance Engagements.
-Training.



## SERVICES

## Legal -Tax

The constant changes on legislation, jurisprudence and tax regulations at national, provincial and municipal levels require a great effort from taxpayers in relation to being updated for prevention purposes as well as concentrating on a better planning.

In order to meet such needs we provide our clients with advice services on many different legal-tax aspects and issues.

## Services

Strategies in relation to inspections carried out by tax control authorities, either on a national, provincial or municipal level.
-Defense in connection with claims, penalties and closures due to tax, customs and social security matters, at the different applicable instances, namely: administrative and judicial.
-Defense in connection with claims regarding municipal fees at the different applicable instances, namely: administrative and judicial.
-Analysis of the application of Agreements to avoid international double taxation.
-Transfer Pricing.
-International tax planning.
-Tax planning for investment projects.
-Tax analysis with respect to financial transactions/operations (leasing, trusts, etc.).
-Business reorganizations (merger, split off, sale, "due diligence", etc.);
-Special tax systems.
-Technology transfer and registration of contracts at the INPI (National Institute of Industrial Property).
-Advice on tax, social security and legal issues concerning expatriate workers.
-Advice on Customs taxation.


## SERVICES

## Legal

We take part on the different stages prior to the setting-up of a company in the Argentine Republic, rendering our overall advice and legal support in connection with the contents and clauses included in the respective Bylaws of the future company.

We act in our capacity as Custodians with the duty of safekeeping the statutory books of the company
We prepare the drafts of the Minutes corresponding to Board of Directors/Management Meetings, based on the most relevant issues that we are informed about, as well as those related to Powers of Attorneys.

We annually prepare and hold the General Ordinary and Extraordinary Shareholders' and/or Partners' Meetings considering the closing dates of the Financial Years as well as those summoned in special cases when the company's Bylaws have to be modified or amended (capital increase, etc.).

## Services

-Setting - up of Companies.
-Legal - Corporate Advice.
-Negotation and drawing up of contracts.
-Legal / out-of-court collections
-Mergers \& Acquisitions.
-Due Diligence (Active / Passive).
-Legal Opinion.
-Legal Auditing.
-Legal Start - Up.
-Legal Set - Up.
-Legal Clean - Up.
-Legal Grow - Up.
-Legal Take - Over.
-Legal Close - Down.
-General Corporate Advice.
-Corporate Law Advice.


| Outsourcing |
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| Through these services, an organization can subcontract our firm for the purpose of performing certain tasks, thus enabling them |
| to specifically focus on its own business. |

Our interdisciplinary team of professionals is qualified and trained to provide customized solutions for each business, related
to Administration and Accounting, Payroll and Taxes.
Administration and Accounting
-Implementation of administrative processes.
-Administration management.
-Support on the opening of bank accounts.
-Preparation of cash flows.
-Drafting of charts of accounts.

## SERVICES

## Payroll

-Registration of incorporations, cancellation of registrations and changes in personnel staff. -Salaries' calculations.
-Generation of management and salaries pre-calculation reports.
-Final settlement simulation.
-Calculation of Payroll Taxes payments (SICOSS)
-Preparation of forms for the Withholding Control System "SICORE" (Income Tax Withholding).
-Calculation of Personnel Wage Garnishments.
-Grossing Up calculation.
-Preparation of salary's receipts, either printed copies or digitalized.
-Updating of the Statutory Salary's Book.
-Drafting of Services and Salaries Certificates upon dismissal of employees (Section 80).
-Preparation of the monthly accounting entry.
-Transfer and crediting of salaries at bank entities.
-Calculation of Payroll Taxes ("SICOSS"), filing and issuance of corresponding electronic voucher "VEP" for payment.
-Issuance of the ticket for the deposit of trade unions' monthly payments.
-Preparation of the annual forms corresponding to Income Tax.
Preparation of provisions for vacations, 13th Month Salary, final settlements and compensations/bonus.
-Drafting of customized reports.
-Dealing with inspections.
-Support and updates in relation to changes on regulations in force.
-Management of personnel records.


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This is to certify

## MGI Jebsen \& Co.

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A Top 20 ranked international network of independent audit, tax, accounting and consulting firms.

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László Killik, Chairman

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